



August 2, 2003

Floor Seal Technology 1132 Industry Drive Tukwila, WA 98188

Attn: Drew Nelson

Re: University of Washington William H. Gates School of Law

Dear Mr. Nelson

This letter is to personally convey my thanks and that of our entire management team for the outstanding work your company has performed at the U.W. School of Law construction site. For the past 8 months, I have counted it a privilege to have you and your team doing all of the floor preparation and concrete surface corrections on this project.

There have been many challenges along the way, yet your crew of professionals has risen to meet every one without complaint or incident. Daniel, Robert, Othy and the rest of the individuals who have spent countless hours on this site to deliver the nearly \$200K worth of floor prep and floor leveling bit by bit, hour by hour are to be commended for their great attitudes and excellent final product.

I want to especially thank you for agreeing to perform this project, with the tremendous amount of paperwork and tracking, for rates that others might have walked away from. You had the opportunity to walk away as well, but you chose to take on the task, and from there right to the finish you never looked back. Through all of the challenges of this project, it gave me great confidence to know that you and the Floor Seal team were there taking care of business day after day without fail. It is my opinion that we could not have completed this project without your exceptional effort.

You have our strongest recommendation as we both move on towards future projects. Please

Best Wishes,

A handwritten signature in blue ink that reads "Robert Lucas".

Robert Lucas
Project Manager

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FLOOR SEAL
TECHNOLOGY