

**W.L. Marocco Development Co.**

985 University Avenue, Suite 5  
Los Gatos, California 95030

August 22, 1994

RE: Floor Seal Technology

To Whom It May Concern:

Our company owned and managed over 3,000,000 square feet of commercial property in Santa Clara county over the past fifteen years. Approximately six years ago one of our buildings located in Milpitas and occupied by Avantek "Hewlett Packard", had a severe moisture problem. The concrete slab had a reading of 15 pounds according to the calcium, chloride tests. To compound the problem, a crane had fallen on the slab causing it to crack literally hundreds of times. Two previous vinyl floors had failed even after being sealed with penetrants and epoxy sealers. Avantek wanted the slab removed and replaced with a new 18" slab.

The project was approximately 60,000 square feet. We hired Floor Seal Technology to find a less expensive solution. In 1989 Floor Seal Technology removed the floor covering, bead blasted the floor, and floated it with an acrylic modified cement to fill the cracks and voids. They then furnished and installed their fibermat moisture membrane system. We installed Flexco conductive tile over the Floor Seal Technology System, and it was still holding in 1992 when we sold the building.

Floor Seal Technology saved our company over half a million dollars in construction cost and lost rent. Since the Avantek job, we used Floor Seal Technology to seal over 150,000 square feet of light industrial space and were very pleased with the 100% success rate.

We would highly recommend Floor Seal Technology and their products to anyone with moisture problems.

Sincerely,

Janyce M. Webb  
Operation Manager

cc: Mr. Bill Clyne